## BALANCE SHEET

Quarter 1/2010

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 188,566,974,288 | 170,412,841,844 |
| I. Cash and cash equivalents | 110 | 352,550,586 | 1,105,800,340 |
| 1.-Cash | 111 | $352,550,586$ | $1,105,800,340$ |
| 2. Cash equivalents | 112 |  |  |
| II. Short-term financial investments | 120 | - | - |
| 1. Short-term investments | 121 |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |
| III. Receivables | 130 | 14,710,837,934 | 33,486,839,332 |
| 1. Trade accounts receivables | 131 | 130,600,000 | $170,600,000$ |
| 2. Advances to suppliers | 132 | 7,755,428,842 | 26,242,896,750 |
| 3. Short-term internal receivables | 133 |  |  |
|  | 134 |  |  |
| 5.-Other receivables | 135 | 6,824,-709,-092 | 7,073,342,582 |
| 6. Provision for short-term bad receivables | 139 |  |  |
| IV.------------s | 140 | 171,073,-187,-379 | 135,---19,------162 |
| 1. Inventories | 141 | 171,073,187,379 | 135,219,353,162 |
| 2. Provision for devaluation of inventorios | 149 |  |  |
| --Other short--------------1s | 150 | 2,430,398,389 | 600,849,010 |
| 1.-Short------------------------1 | 151 | 1,098,374,059 | 53,921,331 |
| 2.-VAT deductible | 152 | 808,495,330 | 546,927,679 |
|  | 154 |  |  |
| 4. Other short-term assets | 158 | 523,529,000 |  |
| B. LONG-TERM ASSETS ( $200=210+20+240+250+260)$ | 200 | 189,717,661 | 197,009,271 |
| I. Long-term receivables | 210 | ----------- | ------------ |
| 1.- Long-term receivables from-------------10stomers | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |
| 4. Other long-term receivables | 218 |  |  |
| 5.-Provision for long-term bad rece------------10ble | 219 |  |  |
| II. Fixed assets | 220 | 85,042,286 | 92,333,896 |
| 1.-Tangible fixed assets | 221 | 85,042,286 | $92,333,896$ |
| ---istorical cost | 222 | 285,105,910 | 271,378,637 |
| --Accumulated depreciation | 223 | (200,063,624) | (179,044,741) |
| 2. Finance leases fixed assets | 224 | ------------ | ------------- |
| --Historical cost | 225 |  |  |
| -Accumulated depreciation | 226 |  |  |
| 3.-Intangible fixed assets | 227 | - | - |
| - Historical cost | 228 |  |  |
| - Accumulated depreciation | 229 |  |  |
| 4. Construction in progress expenses | 230 |  |  |
| III. Property investment | 240 | - | - |
|  | 241 |  |  |
| -Accumulated depreciation (*) | 242 |  |  |
| IV. Long-term financial investments | 250 | - | - |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 |  |  |
| 3. Other long-term investments | 258 |  |  |
|  | 259 |  |  |
| V.Other long-term assets | 260 | 104,675,375 | 104,675,375 |
| 1. Long-term prepaid expenses | 261 |  |  |
| 2. Deferred income tax assets | 262 | 7,397,375 | 7,397,375 |
| 3. Others | 268 | 97,278,000 | 97,278,000 |
| TOTAL ASSETS | 270 | 188,756,691,949 | 170,609,851,115 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 | 76,876,908,076 | 58,006,378,047 |
| I. Short-term liabilities | 310 | 35,536,024,513 | 18,760,577,047 |
| 1. Short-term borrowing and debts | 311 | 35,145,001,600 | 18,220,235,799 |
| 2. Trade accounts payable | 312 |  |  |
| 3. Advances from customers | 313 |  |  |
| 4. Taxes and liabilities to State budget | 314 | 67,926,464 | 94,028,094 |
| 5. Payable to employees | 315 | 108,925,151 |  |
| 6. Payable expenses | 316 | 133,179,500 | 227,243,856 |
| 7. Accounts payables-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 1,143,800 | 2,863,800 |
| 10. Provision for short-term liabilities | 320 |  |  |
| 11. Bonus and welfare fund | 323 | 79,847,998 | 216,205,498 |
| II. Long-term liabilities | 330 | 41,340,883,563 | 39,245,801,000 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 |  |  |
| 4. Long-term borrowing and debts | 334 | 41,285,089,250 | 39,181,413,250 |
| 5. Deferred income tax | 335 |  |  |
| 6. Provision for unemployment allowance | 336 | 15,988,000 | 24,138,000 |
| 7. Provision for long-term liabilities | 337 | 39,806,313 | 40,249,750 |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 | 111,879,783,873 | 112,603,473,068 |
| I. Capital sources and funds | 410 | 111,879,783,873 | 112,603,473,068 |
| 1. Paid-in capital | 411 | 105,599,960,000 | 105,599,960,000 |
| 2. Capital surplus | 412 | 3,402,369,613 | 3,402,369,613 |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 |  |  |
| 7. Investment and development fund | 417 | 981,006,486 | 981,006,486 |
| 8. Financial reserve fund | 418 | 505,503,243 | 505,503,243 |
| 9. Other fund belong to owner's equity | 419 |  |  |
| 10. Retained profit | 420 | 1,390,944,531 | 2,114,633,726 |
| 11. Capital for construction work | 421 |  |  |
| TOTAL RESOURCES | 440 | 188,756,691,949 | 170,609,851,115 |

## Viet Nam Land Investment Corporation

INCOME STATEMENT
Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 | VI. 1 | 1,929,500,000 | 6,365,090,000 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 | VI. 2 | 1,929,500,000 | 6,365,090,000 |
| 4. Cost of goods sold | 11 | VI. 3 | 1,838,306,000 | 4,688,820,000 |
| 5. Gross profit | 20 |  | 91,194,000 | 1,676,270,000 |
| 6. Financial income | 21 | VI. 4 | 63,362,001 | 8,990,085 |
| 7. Financial expenses | 22 | VI. 5 | 410,417,053 | 503,395,830 |
| Include: Interest expense | 23 |  | 404,790,875 | 503,395,830 |
| 8. Selling expenses | 24 |  | 38,590,000 | 26,635,000 |
| 9. General \& administrative expenses | 25 | VI. 2. | 477,873,904 | 896,123,430 |
| 10. Net operating profit | 30 |  | (772,324,956) | $\mathbf{2 5 9 , 1 0 5 , 8 2 5}$ |
| 11. Other income | 31 | VI.2.5 | 48,635,761 | 1,925,422 |
| 12. Other expenses | 32 |  |  |  |
| 13. Other profit | 40 |  | 48,635,761 | 1,925,422 |
| 14. Profit before tax | 50 |  | (723,689,195) | 261,031,247 |
| 15. Current corporate income tax expenses | 51 |  |  | 45,680,468 |
| 16. Defrred corporate income tax expenses | 52 |  |  |  |
| 17. Profit after tax ( $60=50-51$ ) | 60 |  | (723,689,195) | 215,350,779 |
| 18. EPS (VND/share) | 70 |  |  |  |

## CASH FLOW STATEMENT

## Quarter 1 / 2010 (Indirect method)

Unit: VND

| Items | Code | Accumulation fr. Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: |
|  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Profit before tax | 01 | (723,689,195) | 261,031,247 |
| 2. Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 02 | 21,018,883 | 20,908,179 |
| Provisions | 03 |  |  |
| Unrealized foreign exchange difference loss/gain | 04 |  |  |
| Loss/gain from investments | 05 |  |  |
| Interest expenses | 06 | 404,790,875 | 503,395,830 |
| 3. Operating profit before the changes of current capital | 08 | (297,879,437) | 785,335,256 |
| Changes in accounts receivable | 09 | 17,990,904,747 | (488,678,683) |
| Changes in inventories | 10 | (35,853,834,217) | (398,053,200) |
| Changes in trade payables | 11 | (7,327,010) | 410,148,443 |
| Changes in prepaid expenses | 12 | (1,044,452,728) | (107,356,552) |
| Paid interest | 13 | (477,060,882) | (639,662,499) |
| Paid corporate income tax | 14 |  | (107,041,753) |
| Other receivables | 15 | 2,217,300,598 | 550,451,772 |
| Other payables | 16 | (2,357,257,354) | (359,810,222) |
| Net cash provided by (used in) operating activities | 20 | (19,829,606,283) | (354,667,438) |
|  |  |  |  |
|  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (13,727,273) |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 | 63,-362,001 | 8,990,085 |
| Net cash used in investing activities | 30 | 49,634,728 | 8,990,085 |
|  |  |  |  |
|  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 24,262,463,960 | 5,249,850,200 |
| 4. Cash paid to principal debt | 34 | $(5,234,022,159)$ | (4,670,000,000) |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 | (1,720,000) | (8,600,000) |
| Net cash (used in) provided by financing activities | 40 | 19,026,721,801 | 571,250,200 |
|  |  |  |  |
| Net cash during the period | 50 | (753,249,754) | 225,572,847 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 1,105,800,340 | 880,227,493 |
| Influence of foreign exchange fluctuation | 61 |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 352,550,586 | 1,105,800,340 |

